

Position Vacant	Manager Business Development – Bangalore
Organization Name	Kanadia Fyr Fyter Pvt Ltd.
Company Profile (Industry, Size, Products/Services, Standing in India/World etc.)	We are manufacturer of whole range of Fire Extinguishers with KANEX brand. Website: www.kanexfire.com 022- 25001288 / 67250729 to 32. Mob: 9819931811
Job Description / Responsibilities	<p>Looking For Smart & Energetic Marketing officers. The Job Requires dynamic person who can take responsibility for growing the business for entire Bangalore Territory.</p> <p>Responsibilities:</p> <ul style="list-style-type: none"> • Brand Promotion • Product approval with Consultants with Contractor. • Generation of Enquiries from new as well as existing customers, through regular visits and interactions with the customer. • Developing Project Business in Bangalore. • Market Development through Consultants, Builders and Contractors. • Market study to look out for new opportunities in different market for our product. • Dealing with End clients & Dealers. • Look Out for New Projects. • Providing Techno- Commercial support to Customer. • Technical and Price negotiation and follow up with Customer.
Desired profile of the candidate	
Minimum Experience.	5 years working experience in Technical selling & Marketing
Compensation Offered (You needn't reveal specific figures if you don't want to)	Best In The Industry.
Education qualification	Candidates having Diploma / Engg Background will be more preferable for technical understanding.
Location of job posting [3 cities to be mentioned in 1 posting]	Bangalore
Contact Person's Name & Designation	Ms. Nurzahan khan, HR
Email & Tel. No.:	Kanex.india@kanexfire.com 022-67250731/32/25001288. Mob: 9819931811
Website	www.kanexfire.com
Industry Type	Fire fighting equipments manufacturer.
Functional Area	Brand Promotion & Marketing
Role	Brand Promotion & Marketing
Keywords	Technically sound, Good convincing, negotiation, presentation & marketing skill. Business Development skill.