

Position Vacant	<b>Manager / Senior Manager – Procurement</b>
Organization Name	Kanex Fire Solutions Limited
Company Overview Profile (Industry, Size, Products/Services, Standing in India/World etc.)	<ul style="list-style-type: none"> <li>• Known for quality, service and innovation, KANEX FIRE firefighting products since from last 20 Years. It has created world class product and Presence in PAN India. Kanex is recognized as a leader in Manufacturing firefighting products, Fire Extinguishers, Pre-engineered /Engineered fire suppression system &amp; Kitchen suppression system.</li> <li>• Our products have achieved global certifications for meeting industry standards, maintaining quality, and efficient performance.</li> <li>• Kanex is driven by high values, which includes integrity, respect, and transparency.</li> <li>• Website <a href="http://www.kanexfire.com">www.kanexfire.com</a></li> <li>• Company size 200+ Employees PAN India</li> <li>• Founded -1988</li> <li>• Industry - Fire Fighting</li> </ul>
Role Summary	<ul style="list-style-type: none"> <li>• Should have strong experience in Strategic Procurement, Vendor Development, and Cost Negotiation.</li> <li>• The candidate must manage end-to-end procurement, including purchase planning, supplier selection, PO execution, and inventory coordination.</li> <li>• Should possess strong negotiation, supply chain, and sourcing skills for industrial/mechanical materials.</li> <li>• Must have experience working in ERP platforms like SAP/Oracle.</li> <li>• Will lead cost-saving initiatives and ensure compliance in procurement processes.</li> </ul>
Job Description / Responsibilities	<ul style="list-style-type: none"> <li>• Develop and execute procurement strategy aligned with company goals.</li> <li>• Ensure timely sourcing of materials, equipment, and services as per technical specifications.</li> <li>• Identify, evaluate, and develop new vendors for continuous improvement in supply chain performance.</li> <li>• Lead price negotiations, contract terms, and rate agreements to achieve cost savings.</li> <li>• Coordinate with planning, logistics, finance, and project teams for procurement alignment.</li> <li>• Monitor and control inventory levels, ensuring optimized stock availability.</li> <li>• Manage end-to-end procurement documentation: RFQs, POs, GRNs, invoices, and certifications.</li> <li>• Ensure compliance with company policies and statutory regulations related to procurement.</li> <li>• Maintain supplier database, performance records, and implement supplier development programs.</li> <li>• Handle import purchases and coordinate with freight forwarders/customs clearance (preferred).</li> <li>• Lead or guide a team of procurement executives (if applicable) and monitor team KPIs.</li> <li>• Ensure periodic reporting of procurement KPIs, cost savings, and supplier scorecards.</li> <li>• Maintain strong coordination with internal departments to ensure uninterrupted operations.</li> <li>• Identify risk factors in the supply chain and develop mitigation strategies.</li> <li>• Knowledge ISO 9001</li> <li>• Vendor Evaluation</li> <li>• Complete Knowledge on ROI Requirements / Plant Capacity</li> <li>• Internal Process Audits</li> <li>• CAPEX/ OPEX /FINEX</li> </ul>

	<ul style="list-style-type: none"> <li>• To Read Technical Drawing Knowledge</li> <li>• Product / Process Cost</li> <li>• Vendor Visit</li> <li>• Basic Machine Technical Knowledge / Parameters During Machine Selection</li> <li>• NDA ( NON Disclosure Agreements ) During selection of Machines / Product / Process / Improvements / Vendors</li> </ul>
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Education	Graduate +MBA /DIP/B.E. – Mechanical Engineering (Mandatory) Additional certification in Supply Chain / Procurement / Materials Management
Experience	<ul style="list-style-type: none"> <li>• 10 to 18 years of experience in Strategic Purchase, Procurement, and Supply Chain functions.</li> <li>• Should have worked in Engineering / Manufacturing / EPC / Fire Safety / Industrial sectors.</li> </ul>
Desired profile of the candidate	<ul style="list-style-type: none"> <li>• Proficiency and hands-on experience in ERP (SAP, Oracle), CRM tools, and MS Office (especially Excel).</li> <li>• Strong understanding of supply chain and procurement processes.</li> <li>• Excellent negotiation, communication, and analytical skills.</li> <li>• Assertive, proactive, and able to question non-compliance with policy guidelines.</li> <li>• Sharp, detail-oriented, and capable of building a strong procurement team.</li> <li>• Comfortable working in a fast-paced, deadline-driven environment.</li> <li>• Knowledge of procurement standards, vendor audits, and contract management.</li> <li>• Ability to manage cross-functional coordination with stores, accounts, and logistics.</li> </ul>
Website	<a href="http://www.kanexfire.com">www.kanexfire.com</a>
Industry Type	Firefighting equipment's manufacturer.
Functional Area	Procurement, Purchase, Supply Chain, Vendor Development, Strategic Sourcing
Keywords	Procurement, Strategic Sourcing, Supply Chain, Vendor Development, Mechanical Procurement, Cost Negotiation, SAP, ERP, Purchase Management, Industrial Sourcing, Inventory Coordination